

Application and Benefits of Supply Chain Digitization in Traditional Manufacturing Industries

Zhou Zhenxing

MAHLE Tri-Ring Valve Train (Hubei) Co., Ltd, Macheng, Hubei, China

Keywords: Supply chain digitization; Traditional manufacturing industries; Competitive advantages

Abstract: Supply chain digitization is an important trend in traditional manufacturing industries, reshaping conventional supply chain management through the adoption of advanced technologies and digital tools. This paper aims to explore the application and benefits of supply chain digitization, analyze its significance in traditional manufacturing industries, and present key steps to achieve supply chain digitization. Research indicates that supply chain digitization can enhance manufacturing efficiency, reliability, and flexibility, leading to improved customer satisfaction and competitive advantages.

1. Introduction

This article will explore the application and benefits of supply chain digitization in traditional manufacturing industries. Firstly, the concept of supply chain digitization will be introduced, and its significance in manufacturing will be analyzed. Subsequently, the article will discuss the benefits brought about by supply chain digitization, including improving production efficiency, reducing costs, minimizing inventory, enhancing traceability, and more. Following that, the key steps and challenges in implementing supply chain digitization will be examined. Finally, the article will summarize its main points and provide an outlook on the future trends in supply chain digitization.

2. Concept of Supply Chain Digitization

2.1 What is Supply Chain Digitization

Supply chain digitization refers to the process of using information technology and digital tools to manage, optimize, and coordinate various aspects of the supply chain. It aims to achieve the efficient operation and maximization of value within the supply chain. Supply chain digitization encompasses all activities and data flows from suppliers to manufacturers, distributors, retailers, and ultimately, end consumers. Its primary objectives are to enhance the visibility, collaboration, and intelligence of the supply chain, leading to improved responsiveness, cost reduction, enhanced quality, and increased customer satisfaction. Key components of supply chain digitization include data collection, data analysis, automation, and interconnectivity.^[1]

Through technologies such as sensors, the Internet of Things (IoT), and big data analytics, companies can continuously monitor various aspects of the supply chain in real-time and collect

substantial amounts of data. Subsequently, data analysis tools are employed to extract valuable insights from this extensive dataset, aiding decision support and performance optimization. Automation technologies help reduce manual interventions, enhance operational efficiency, and decrease error rates. Lastly, interconnectivity involves information sharing and communication among different supply chain segments and participants to enable collaborative operations.

2.2 Development History of Supply Chain Digitization

The development of supply chain digitization can be traced back to the late 1990s and early 2000s when companies began adopting Enterprise Resource Planning (ERP) systems to integrate internal business processes and information. These systems allowed companies to better manage activities such as procurement, production, inventory, and sales, resulting in improved efficiency of internal processes. With the proliferation of the internet, concepts such as e-commerce and electronic supply chain management (e-SCM) began to emerge. Companies started utilizing internet technologies to strengthen their connections with suppliers and customers, enabling online order processing and delivery tracking. During this period, supply chain digitization primarily focused on accelerating information flow and enhancing transparency.

Entering the 21st century, new technologies such as the Internet of Things (IoT), big data analytics, cloud computing, and artificial intelligence (AI) have emerged, propelling supply chain digitization into a new era. IoT technology enables real-time monitoring and tracking of logistics, inventory, and equipment status. Big data analytics helps companies gain a better understanding of market trends and customer demands. Cloud computing provides flexible IT infrastructure, while AI offers intelligent decision-making and automation possibilities. The integration of these technologies broadens the scope of supply chain digitization, encompassing not only the digitization of information flow but also the digitization of logistics and value flow^[2]

3. The Importance of Supply Chain Digitization in Traditional Manufacturing

3.1 Relationship between Supply Chain Digitization and Traditional Manufacturing

Traditional manufacturing refers to enterprises that employ conventional techniques and technologies in their manufacturing processes, such as automobile manufacturing, machinery production, and electronics manufacturing. These industries typically feature complex supply chains involving multiple segments, including raw material procurement, production, logistics, inventory management, and sales distribution. Traditional manufacturing faces various challenges in supply chain management, including excessive inventory, inaccurate production planning, delivery delays, and lack of supply chain transparency. Supply chain digitization is closely related to traditional manufacturing as it offers effective tools and methods to address these challenges.

By utilizing information technology, IoT, big data analytics, and other digital tools, traditional manufacturing can achieve real-time monitoring and data collection across different segments of the supply chain, thus enhancing visibility and transparency. This aids companies in gaining a better understanding of supply chain issues, reacting promptly, reducing inventory, and lowering production costs^[3]

3.2 Why Traditional Manufacturing Needs Supply Chain Digitization

Traditional manufacturing industries require supply chain digitization primarily to cope with market competition and improve operational efficiency. Key reasons include:

Enhancing Competitiveness: Modern markets are highly competitive, necessitating continuous

improvement in product quality and price reduction to attract customers. Supply chain digitization helps companies better understand market trends and customer demands, optimize production plans, reduce production waste, and expedite product deliveries, thus enhancing competitiveness.

Cost Reduction: Traditional manufacturing often requires significant inventory to address market demand fluctuations. Inventory management is a costly and high-risk aspect of operations. Supply chain digitization enables precise inventory control, reducing capital tied up in inventory and lowering warehousing costs.

Improving Production Efficiency: Traditional manufacturing frequently encounters challenges related to inaccurate production planning and low production efficiency. Supply chain digitization allows companies to monitor and optimize the production process, reducing production interruptions and improving efficiency.

Enhancing Supply Chain Transparency: Traditional manufacturing supply chains are often complex and non-transparent, making it challenging for companies to access real-time information across various segments. Supply chain digitization enhances supply chain transparency, enabling companies to better understand issues and bottlenecks in the supply chain and take appropriate measures.

4. Benefits of Supply Chain Digitization

4.1 Improved Production Efficiency

Supply chain digitization, through real-time monitoring and data analysis, contributes to better management of the production process. It assists enterprises in optimizing production plans, ensuring timely availability of raw materials and components, and mitigating the risk of production interruptions. Additionally, digital tools can automate certain production tasks, enhancing the operational efficiency of production lines. The combined effect of these measures significantly enhances production efficiency, enabling enterprises to produce more products to meet market demand.

4.2 Reduced Production Costs

Supply chain digitization offers several avenues for reducing production costs. Firstly, it reduces the demand for inventory, thereby lowering warehousing and capital utilization costs. Secondly, digital tools can monitor the status of equipment and machinery, proactively identifying potential faults and avoiding production line downtime and maintenance costs. Furthermore, digitization improves production planning, preventing overproduction and waste generation. In summary, cost reduction is a significant benefit of supply chain digitization.^[4]

4.3 Decreased Inventory and Enhanced Capital Turnover

Inventory management is a common challenge in manufacturing, as it ties up a significant amount of capital and is susceptible to obsolescence or damage. Supply chain digitization, through real-time inventory level monitoring and demand forecasting, helps enterprises reduce inventory levels, freeing up capital resources. Additionally, digital tools can optimize logistics and transportation within the supply chain, reducing the dwell time of inventory and enhancing capital turnover rates.

4.4 Increased Product Traceability

Product traceability is a crucial requirement in manufacturing, particularly concerning quality control and safety. Supply chain digitization enables the tracking of product production and distribution, ensuring product quality and safety. In the event of issues, enterprises can rapidly trace them back to their origins and implement corrective measures. This enhances product credibility and reduces the risk of product recalls.

4.5 Enhanced Customer Satisfaction

Customer satisfaction is paramount for the long-term success of businesses. Supply chain digitization can enhance various aspects of customer satisfaction. Firstly, it accelerates order processing and product delivery, ensuring timely receipt by customers. Secondly, digital tools provide more accurate delivery times and product tracking information, increasing customer trust. Additionally, digitization helps improve product quality and service levels, aligning with customer needs and enhancing customer loyalty.

5. Key Steps in Implementing Supply Chain Digitization

5.1 Data Collection and Analysis

Data forms the core of supply chain digitization. Enterprises need to collect various data relevant to the supply chain, including data from production, logistics, inventory, sales, and other aspects. This data must undergo effective cleaning and organization to ensure accuracy and completeness. Subsequently, enterprises need to utilize advanced data analysis tools and techniques to conduct in-depth analysis of this data. Data analysis assists enterprises in understanding the functioning of the supply chain, identifying potential issues, and providing robust support for decision-making. Moreover, data analysis aids in demand forecasting, inventory optimization, and production planning improvement, ultimately enhancing supply chain efficiency and flexibility.^[5]

5.2 Application of Technology and Tools

Supply chain digitization relies on advanced technology and tools. Enterprises must choose suitable digital platforms, including supply chain management software, Internet of Things (IoT) devices, cloud computing, and big data analytics tools, among others. These technologies and tools enable enterprises to achieve real-time data collection, task automation, and intelligent decision-making. Furthermore, enterprises should consider the integration of digital technologies to ensure the seamless collaboration of various systems and tools. The selection of technologies and tools that align with the enterprise's needs and their effective implementation represents a crucial step in achieving supply chain digitization.

5.3 Personnel Training and Cultural Transformation

Supply chain digitization encompasses more than just technological application; it also involves organizational culture and personnel competence. Enterprises need to provide necessary training to employees to ensure their effective use of digital tools and technologies. Additionally, digitization may alter workflow and role assignments, necessitating organizational culture adjustments and change management efforts. Establishing a culture that fosters digital awareness and enthusiasm, and encouraging active employee participation in digital transformation, is crucial for the successful

implementation of digitization.

5.4 Risk Management and Security Considerations

While supply chain digitization offers numerous advantages, it also presents certain risks and security issues. Enterprises need to establish a risk management framework to identify and assess potential risks that may arise during the digitization process and formulate corresponding risk mitigation strategies. Security concerns also require heightened attention. Enterprises must take measures to ensure data security and privacy protection, guarding against potential data breaches and cyberattacks. Establishing robust security measures and emergency response plans is an integral part of supply chain digitization.

6. Challenges and Solutions in Supply Chain Digitization

6.1 Data Privacy and Security

With the deepening of digitalization in the supply chain, enterprises will handle a substantial amount of sensitive data, including customer information, supplier contracts, product specifications, and so on. These data must be adequately protected to prevent data leakage and misuse. Additionally, the ever-evolving cybersecurity threats make digital systems vulnerable to attacks, potentially leading to data loss and service disruptions. To address data privacy and security concerns, companies can take a series of measures. Firstly, establish robust data encryption and authentication mechanisms to ensure that only authorized personnel can access sensitive information. Secondly, conduct regular security vulnerability scans and risk assessments to promptly address potential vulnerabilities. Furthermore, train employees to enhance their awareness of cybersecurity, guarding against social engineering and phishing attacks. Lastly, develop an emergency response plan to swiftly address potential cyberattacks and data breaches.

6.2 Technology Integration and Interoperability

Enterprises typically utilize various digital tools and systems, including supply chain management software, ERP systems, CRM systems, and more. These systems may come from different vendors, possess varying data formats and interfaces, posing challenges in terms of technical integration and interoperability. If left unresolved, these issues can lead to information silos, impacting the overall efficiency of the supply chain. To address technical integration and interoperability issues, companies need to adopt a comprehensive approach. Firstly, select digital tools and systems that support open standards and APIs to facilitate integration. Secondly, establish cross-functional digital teams responsible for managing technology integration projects. This team should possess expertise across systems to ensure seamless collaboration. Additionally, the use of middleware and integration platforms can simplify the technical integration process and enhance interoperability.^[6]

6.3 Talent Shortage

Implementing supply chain digitalization requires a workforce with the appropriate skills and knowledge, including data analysts, cybersecurity experts, digital marketing professionals, and more. However, such talent is often scarce in the job market, making it challenging for companies to recruit the right talent. To address the talent shortage issue, companies can employ various strategies. Firstly, conduct internal training and development programs to enhance the digital skills

of existing employees. Secondly, establish partnerships with universities and research institutions to attract young talent to join digital teams. Additionally, consider outsourcing certain digital tasks to fill the talent gap. Finally, formulate specific recruitment plans to attract experienced digital professionals to join the company.

6.4 Investment and Cost Issues

Supply chain digitalization requires substantial investments, including software and hardware procurement, personnel training, data center construction, and more. These investments may increase the company's costs in the short term, affecting its financial position. To address investment and cost issues, companies need to conduct detailed budgeting and cost-benefit analyses. Determine the expected returns of digital projects and compare them to the actual costs. Furthermore, explore cost-effective digital solutions, such as cloud computing and software as a service (SaaS) models, to reduce initial investments. At the same time, seek financial support, including government subsidies and venture capital, to help cover the costs of digital transformation.

7. Future Trends in Supply Chain Digitization

The future of supply chain digitization will be a thriving field, continually driven by new technologies such as the Internet of Things (IoT), big data, artificial intelligence (AI), blockchain, and more. This digital transformation will completely reshape the operational methods of traditional manufacturing industries, enhancing the efficiency, visibility, and flexibility of supply chains. Additionally, sustainability and environmental concerns will become significant focal points in supply chain digitization, with enterprises increasingly prioritizing the construction of green supply chains. Concurrently, internationalization and globalization will continue to drive international collaboration and cross-border circulation within supply chains, with digital technologies playing a pivotal role in this process. In summary, the future of supply chain digitization will provide more opportunities for enterprises, but it will also entail new challenges that require continuous innovation and adaptation.

8. Conclusion

Firstly, this paper has clarified the concept of supply chain digitization, emphasizing that it is not merely the application of digital technology but rather a comprehensive strategic transformation encompassing all aspects of the supply chain, from suppliers to production to distribution and customers, enabling real-time information flow and collaboration.

Secondly, this paper has underscored the importance of supply chain digitization in traditional manufacturing industries. Traditional manufacturing often faces challenges such as low production efficiency, inventory backlog, and volatile customer demands. Supply chain digitization can help enterprises improve production efficiency, reduce costs, and enhance customer satisfaction.

Lastly, this paper has provided an outlook on future trends in supply chain digitization. New technologies such as the Internet of Things, big data, artificial intelligence, blockchain, and others will continue to drive digital transformation. Sustainability and environmental concerns will become crucial, and internationalization and globalization will propel international cooperation within supply chains. The future of supply chain digitization will offer more opportunities for enterprises but will also require ongoing innovation and adaptation.

References

- [1] Jia, P. (2022). *Research on Linglong Tire's Digital Transformation and Innovation Performance*. Inner Mongolia University of Finance and Economics.
- [2] Wei, Q. (2023). *Innovation and Application of Smart Supply Chain Model for Manufacturing Enterprises Based on Digital Transformation*. *Logistics Technology*, 46(2), 115-118.
- [3] Wang, J. (2022). *China's Manufacturing Digital Transformation: Intrinsic Logic, Current Features, and Policy Suggestions*. *Decision Consulting*, 2022(3), 11-16.
- [4] Xu, X., & Sang, S. (2023). *Digital Transformation and Export Competitiveness of Manufacturing Industries in China: Evidence from Various Sub-Sectors*. *Industrial Technology and Economy*, 42(7), 68-73.
- [5] Zhang, H. (2023). *Application of the Supply Chain in the Digital Transformation and Supporting Procurement of Ships*. *Ship Material and Market*, 31(3), 1-3.
- [6] Zhou, J. (2022). *The Impact of Digitalization on China's Furniture Manufacturing Exports: A Counterfactual Study Based on the "Smart City" Pilot Policy*. Jiangxi University of Finance and Economics.